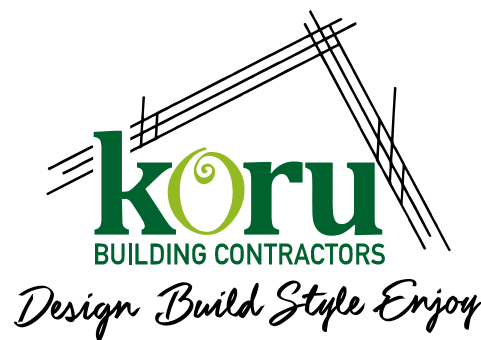


WHY PAYING FOR A QUOTE CAN SAVE YOU MONEY



We all love the word *free*. Free quotes, free estimates, free advice — it sounds like a win, right? But when it comes to building or renovating, that “free quote” can end up being the most expensive choice you make.

Here's why paying for a detailed quote is worth it.

ONE

FREE QUOTES ARE USUALLY RUSHED

Preparing a proper, accurate estimate takes a lot of time. A builder needs to check current material prices, calculate labour, review plans carefully, and factor in site conditions. If they're expected to do all that for free, it often means corners get cut.

Instead of a well-thought-out plan, you might just get a quick number scribbled down to keep things moving.

TWO

IMPORTANT DETAILS GET MISSED

When quotes are rushed, it's not about dishonesty — it's simply about time. Without the chance to dig into the detail, key items often get overlooked: drainage, siteworks, retaining walls, finishes, even labour. Those “little things” can turn into big variations later, blowing out your budget.

THREE

TRUST COMES FROM TRANSPARENCY, NOT GUESSWORK

A “free quote” is really just an educated guess. The builder knows it, even if you don't — and that can lead to some tough conversations down the track when extra costs pop up.

On the other hand, a paid quote is a professional service. It gives everyone a clear, realistic picture to work from. It says: *we're committed, we're serious, and this project is being built on solid numbers.*

FOUR

A SMALL COST THAT SAVES THOUSANDS

In the scheme of things, a paid quote is a tiny upfront investment. On a \$500k to multi-million dollar project, the cost of a professional estimate is a drop in the ocean — but the value is huge. It can prevent costly redesigns, avoid surprise expenses, and help keep the build on track.

FIVE

EVERYONE BENEFITS

- **Clients** get clarity and confidence to make smart choices early.
- **Designers & architects** get real numbers to guide plans and approvals.
- **Builders** can invest time properly, knowing their work is valued.

The bottom line

Free quotes aren't really free — more often than not, they cost you more in the long run. A professional, paid estimate isn't just “nice to have.” It's the first step in protecting your budget, your project, and your peace of mind.